

Benefits Realization

“Strategic Transformations Await: Your Custom Deliverable Unveiled in 4-8 Weeks, Fueled by a Thoughtful Investment of \$35,000-\$70,000.”

Benefits realization articulates the business value of IT driving benefits through the ongoing monitoring and management of an IT investment portfolio.

- Targets the delivery of the business benefits over just tangible deliverables. Creates a shift in thinking from cost oriented to value focused and transitions from project to product driven organization.
- Initiates benefits realization processes with delivery execution, managing value as opposed to just deliverables to increase overall portfolio ROI & business agility.
- Ensures that our clients, from top executives to project teams, gain a better, shared understanding of the expected benefits of planned and inflight investments through an optimized portfolio.



Scope

Review and assessment of project value within the IT Project Portfolio

Deliverables

Data-driven recommendations on projects for continued, delayed or stopped investments

Value

- Eliminates low value, nonessential IT investments.
- Helps IT speak the language of business by translating the value of IT into business capabilities and benefits.
- Increases business agility through dynamic portfolio investment.

Success stories

Automotive client

- Cost reduction: Optimized \$800M IT portfolio, recovering & redeploying \$200M in IT spend.
- Speed to market: Reduced portfolio review cycle from annual to quarterly.

Manufacturing client

- Cost reduction: Reduced IT spend by \$2M/year through optimized IT services.
- Improved customer support: Increased quality services across app development, service desk & desktop services.



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