

# Process Optimization



*"Fast-Track to Triumph: Your Vision Realized in 8 weeks, Empowered by a Strategic Investment of ~50,000-\$70,000."*

**Market forces are compelling organizations to make dramatic changes to cut costs, reduce exposure to risk, and capitalize on revenue opportunities. Process optimization provides a highly efficient approach to realizing benefits.**

- Process optimization takes a data-driven approach to quickly identify and optimize business processes delivering benefits at market speed.
- Business priorities that are not based on facts can lead to unforeseen and undesirable consequences. By accurately visualizing and analyzing business processes on critical business initiatives, changes can be quickly enabled.
- The key to business improvement lies in understanding an organization's current processes and challenges, and quickly and efficiently optimize based on objective, actionable data.



## Scope

Core business processes within a functional area, such as finance, procurement, manufacturing

## Deliverables

- Data-driven "As-Is" process model
- Recommended "To-Be" process model
- Business case

## Value

- Accelerates process analysis by more than 40%, reducing the need for process facilitation sessions.
- Represents the process as it "really is" by using systems data eliminating subjectivity.
- Efficiently identifies monetizable benefits that can quickly be achieved with minimal organizational change.

## Success stories

### Manufacturer

Assessed the order to cash process, surfaced unknown bottlenecks in the process and achieved a \$4M annual savings by reducing process cycle times.

### Global bank

IT service management costs were high, requiring process assessment. Fujitsu uncovered process redundancies and optimization opportunities resulting in a 20% reduction in service management labor.



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