Fujitsu's Customer Engagement transformation with Salesforce

API integration and governance for data integration and utilization

MuleSoft
construction and
utilization support
services



### Do you have IT infrastructure challenges?

The modern business environment is constantly changing due to technological evolution and market fluctuations. The ability to respond quickly to these changes is an important factor in determining a company's competitiveness.

However, the challenge for many companies is that their existing IT infrastructure is unable to keep up with the changes and is hampering business growth. Companies are now looking for flexible and adaptive IT systems.

# System silos Delivery speed

- Silos lose system additions and extensions
- It takes a lot of time and money to deliver new services

## Rise of technology and IT talent shortage

- Shift to Cloud SaaS
- Expansion of Al and security requirements
- IT human resources are shrinking and depleted

## Fragmentation and complication of utilization data

- Diversifying data and enterprise data are fragmented
- Diffuse management of structured and unstructured data



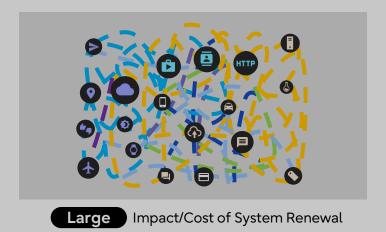


By introducing MuleSoft, we will utilize API linkage as a hub, and realize smooth linkage with peripheral systems by revamping the infrastructure.

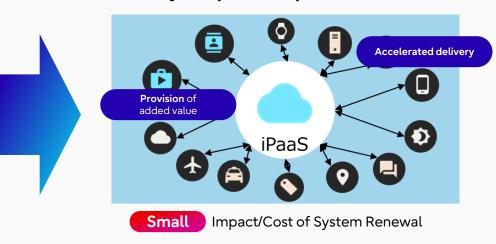
This enables efficient use of existing systems and loosely coupled systems through modernization.

Furthermore, APIs and microservices can transform IT into a flexible and adaptable infrastructure.

#### Tightly coupled cooperation model



#### Loosely coupled cooperation model







# MuleSoft × Fujitsu =

#### Delivery and service system by experienced experts and specialized units

- We can make the most suitable proposals for your business by utilizing our extensive know-how from our experience in introducing products to various industries.
- Leverage key API features and best practices to deliver delivery services for successful MuleSoft deployments.
- We have a strong partnership with Salesforce Japan.

#### **Enabling Customers' Digital Transformation with One-Stop Fujitsu**

- We have comprehensive capabilities that enable us to provide a combination of solutions necessary to solve customer issues, not just system integration.
- It is possible to provide a one-stop service by making use of the many API data linkage platform SI construction results.
- Regardless of the type of business or industry, we offer the most appropriate proposals by SEs who are familiar with your business.

#### Returning Fujitsu's in-house practical knowledge to customers

- Fujitsu itself has adopted MuleSoft as a data integration platform for company-wide IT, including global operations.
- We are strongly promoting AI×Data×API initiatives.

### Fujitsu's one-stop MuleSoft service



#### System planning

Infrastructure introduction

API development and management

Operational support

**Implementation Preparation Services** 

MuleSoft installation support service

**MuleSoft Integration** 

Security Service Utilizing MuleSoft



#### **PoC Support Services**

For those who are wondering whether MuleSoft will be able to realize nonfunctional requirements or trial development for in-house production, we support the feasibility verification in an accompanying manner.



#### **PaaS Deployment Services**

We will help you design and build your MuleSoft Cloud environment.



#### **Building API and API** Gateway

We will assist you in the implementation of MuleSoft's platform, API application and Gateway system construction.



#### **AMS Service (Operations** and Maintenance)

Support for minor modifications of applications running on MuleSoft and QA of individual development functions.



#### **MuleSoft Implementation** Assessment

For those who are wondering whether MuleSoft will be able to realize nonfunctional requirements or trial development for in-house production, we support the feasibility verification in an accompanying manner.



#### **Building API Governance**

We help you design and configure API lifecycle and governance management, including defining and enforcing policies for API Management, setting metrics and dashboards.



#### CI/CD construction

We support the construction and operation of CI/CD environments for API development using MuleSoft.







# Realize systems that respond to business changes in the DX era

The promotion of digital transformation (DX) has become an urgent issue for all companies. However, legacy systems, which have been repeatedly added and modified over the years, have become "big chunks of rock," and are hampering their progress. The approach to solving this challenge is the introduction of API integration infrastructure.

Don't hesitate to contact us!

### **Contact Fujitsu Salesforce CRM**



Fujitsu Customer Contact Center Japan https://global.fujitsu/en-global/contact

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