

## Boost efficiency & agility through interconnected systems and data-driven insights

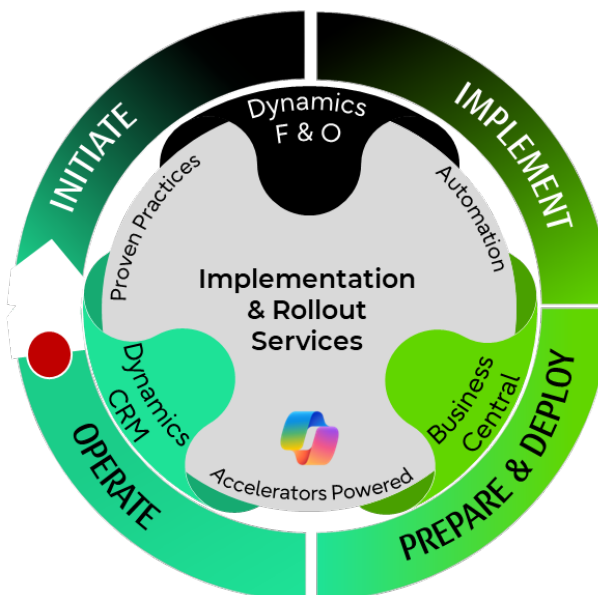
Robust enterprise resource planning (ERP) & customer relationship (CRM) solutions deliver enhanced efficiency, drive growth, and elevate customer experiences. Fujitsu offering facilitates green field deployments, re-implementation from other ERPs along with and Upgrades & migration services

Fujitsu offers comprehensive implementation and rollout services for Dynamics 365 business applications, including CRM, ERP, and Business Central. We facilitate transitions from other ERP/CRM systems to Microsoft, leveraging the powerful combination of Dynamics 365 and the Power Platform to help businesses improve productivity, enhance customer experiences, and drive innovation, ensuring a smooth and successful transformation.

### Our Approach

Deliver seamless Deployment and Rollout of Microsoft Dynamics Enterprise Applications leveraging Fujitsu Experience & proven best practices at pace.

- Microsoft SbD aligned & **enhanced by Fujitsu** Knowledge base
- **Fusion Teams** - Agile approach to deliver implementations



- Automated Functional and System Testing
- DevOps pipelines for build, test, release
- Monitoring

Partner Ecosystem

**ACCELO**

- Fujitsu horizontal Solutions & vertical Solution Templates
- Business Process Assessment

Customer receives a fully implemented and rolled out system addressing required areas of business — supporting business requirements and future readiness.

# Service Features

## Scalability & Adaptability for Future Growth

Shift to cloud future-proof investments, ensures scalability, flexibility needed to adapt in changing market conditions and meet future growth & long-term strategic goals.

## Data-Driven Decision Making & Innovation

Advanced analytics and AI capabilities result in identifying trends, predicting outcomes, and gain deeper insights into operations that empower businesses to make data-driven decisions

## Strengthen Customer Relationship

The cloud's 360-degree customer view facilitates personalized interactions across departments, strengthening customer relationships and driving increased satisfaction, retention, and revenue.

## Operational Efficiency & Productivity

Unified nature of Dynamics 365 streamline business processes, automate repetitive tasks and improves collaboration leading to increased operational efficiency, reduced costs, and improved productivity

## Discover how organizations have succeeded with us!



### A Large European Transport Company

Fujitsu deployed Dynamics for core CRM for case and contact management along with Power Apps & workflow for recording enquiries and complaints powered by workflow and automation for approvals. Revised process and workflows streamlined business checks & approvals along with sync data between LoB systems and reduce manual effort for repetitive tasks.

### Govt. Forestry services organization

Fujitsu conducted Dynamics 365 implementation and rollout using the Fusion approach. Customer group companies received standard common template that resulted in consistent management of enterprise planning and execution along with electronic reporting.



**"They gave us clarity on the financial and operational benefits of D365 — before we invested time or budget into a full project."**



### A Large European Utilities Company

Finance & Supply Chain implementation required along with migration of business application from Agresso and IFS to Dynamics 365 Finance and Operations plus integration with ISV Solution Dynaway (specific for utilities).

## Why Fujitsu

- Microsoft Global System Integrator Partnership for wholistic solution propositions
- Proven success across Finance & Operations and Customer Engagement
- Deep industry experience across manufacturing, services, retail & others
- Trusted advisor to mid-market and enterprise finance transformation teams

## Contact us

Fujitsu Limited

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